

leitz

Flat rate for
the tool service



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The Service Model for the reprocessing of different tools



Tool service in producer quality

The maintenance and reprocessing of tools often confront entrepreneurs and managers with greater challenges than expected. Whereas on the one hand it is mainly the qualitative requirements that have to be met with the lowest possible regrinding costs, it is above all, the time, personnel and logistical aspects

which suddenly come into focus and behind which the greatest savings potential still lies in the reconditioning and replacement of tools.

The Leitz flat rate helps to awaken this potential and makes it possible to make tool preparation 100 percent

plannable and transparent for companies. With this service concept, the possibility of keeping a precise overview of costs at any time during reprocessing, of deploying personnel in a targeted manner and thus saving money, becomes an amazingly simple reality – and that includes the promise of reprocessing in manufacturer quality.

YOUR BENEFITS

- Less administration
- Transparent and adjustable invoicing
- Plannable tool costs

REQUIREMENTS

- Documented sharpening costs of the last two years
- Exact description of the production processes
- Production quantity as constant as possible

SUITABLE FOR

- Medium and large companies
- Industry
- Handicraft



Your benefits due to ...



EFFICIENCY

Flat rate for the tool service – low in administration and control

- Reduced administration
- Less control effort



FLEXIBILITY

Flat rate for the tool service – adjustable and flexible

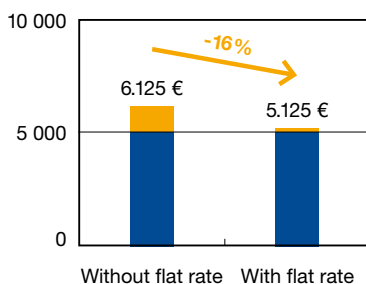
- Accounting model adaptable to customer situation
- Fast start possible (at the beginning of the month)



RELIABILITY

Flat rate for the tool service – transparent and customer-oriented

- Fixed delivery and collection times
- Plannable costs
- Transparent invoicing
- Only one contact person
- Technical contact person within call distance



■ ∅ Sharpening costs/year ■ ∅ Administration costs/year

Calculation example: Medium-size company

| | Without flat rate | With flat rate |
|-----------------------------|--|-------------------------|
| ∅ Administration costs/year | 0,2 man days/week = ca. 25 € ca. 25 € × 45 weeks = ca. 1.125 €/year | ca. 125 €/year |
| ∅ Sharpening costs/year | ca. 5.000 €/year | ca. 5.000 €/year |
| ∅ Total costs/year | ca. 6.125 €/year | ca. 5.125 €/year |



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